CONDENSED INTERIM FINANCIAL INFORMATION MARCH 31, 2017

Commercial Registration No. 50603

Chairman Al Shaikh Ahmed Bin Ali Al Khalifa

<u>Directors</u> Mr. Asaad Ahmed Al Banwan - Vice Chairman

Al Shaikh Rashed Abdulrahman Mohamed Al Khalifa -

Independent Director

Mr. Jamal Shaker Al Alkazemi Mr. Waleed A M A Alroudan Mrs. Shaikha Khalid A A Albahar Mr. Ali Al Khaja - Independent Director

Corporate Secretary Ms. Latifah Salahuddin

Chief Executive Officer Mr. Scott Gegnheimer

General Manager Mr. Mohammed Zainalabedin

<u>Finance Director</u> Mr. Mudasser Muhammad Ali

Registered Office P.O. Box 266

Manama

Kingdom of Bahrain

<u>Principal Bankers</u> National Bank of Kuwait

Bank of Bahrain and Kuwait National Bank of Bahrain National Bank of Abu Dhabi

Ahli United Bank Ithmar Bank Arab Bank

Khaleeji Commercial Bank Bank Muscat International Kuwait Finance House Bahrain Islamic Bank Al Baraka Islamic Bank Standard Chartered Bank

United Bank Ltd.

Auditors Deloitte & Touche – Middle East

P.O. Box 421 Manama

Kingdom of Bahrain

CONTENTS

	Page
Review Report	1
Financial Statements: Interim Statement of Financial Position (Unaudited)	2 & 3
Interim Statement Profit or Loss and Other Comprehensive Income (Unaudited)	4
Interim Statement of Changes in Equity (Unaudited)	5
Interim Statement of Cash Flows (Unaudited)	6&7
Notes to the Condensed Interim Financial Information (Unaudited)	8 to 17

Deloitte

Deloitte & Touche - Middle East Zamil Tower Government Avenue Manama, P.O. Box 421 Kingdom of Bahrain

Tel: +973 1 721 4490 Fax: +973 1 721 4550 www.deloitte.com C.R. 18670

REVIEW REPORT

To the Directors Zain Bahrain B.S.C. Kingdom of Bahrain

Introduction

We have reviewed the accompanying interim statement of financial position of Zain Bahrain B.S.C. (the "Company") as at March 31, 2017 and the related interim statements of profit or loss and other comprehensive income, changes in equity and cash flows for the three-month period then ended. Management is responsible for the preparation and fair presentation of this condensed interim financial information in accordance with International Accounting Standard 34 "Interim Financial Reporting" ("IAS 34"). Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respect, in accordance with International Accounting Standard 34.

Deloitte 2 Touche,

DELOITTE & TOUCHE – MIDDLE EAST Partner Registration No. 184

Manama, Kingdom of Bahrain April 30, 2017

INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2017

		(Unaudited)	(Audited)	(Unaudited)
		March 31,	December 31,	March 31,
		2017	<u>2016</u>	2016
ASSETS	Notes	BD '000	BD '000	BD '000
Current assets				
Cash and bank balances	5	2,135	5,364	7,398
Accounts receivable and other assets	6	24,812	21,218	22,225
Inventories	7	4,383	3,390	3,188
	,	***********	3,000	5,100
Total current assets		31,330	29,972	32,811

Non-current assets				
Property and equipment	8	67,038	74,656	70,337
Intangible assets	9	11,036	13,451	11,723
		11,000		11976
Total non-current assets		78,074	88,107	82,060
Total assets		109,404	118,079	114,871
			======	
LIABILITIES AND EQUITY				
Liabilities				
Current liabilities				
Accounts payable and other liabilities	10	33,032	39,222	31,833
Current portion of term loans	11	7,786	7,786	7,786
Deferred revenue		3,319	3,542	4,176
			~~~~~~~~~	
Total current liabilities		44,137	50,550	43,795
Non-current liabilities				
Non-current portion of term loans	11	938	1,875	8,723
Provision for employees' end-of-service		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1,070	0,7.20
benefits		312	300	336
Total non-current liabilities		1,250	2,175	9,059
VWBR VREY REMYARABANG		1,250	200 X I U	
Total liabilities		45,387	52,725	52,854
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## INTERIM STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2017 (CONTINUED)

	( <u>Unaudited)</u> <u>March 31.</u> 2017 BD '000	(Audited) December 31, 2016 BD '000	(Unaudited) March 31, 2016 BD '000
Equity			<u></u>
Share capital	36,800	36,800	36,800
Share premium	3,032	3,032	3,032
Statutory reserve	10,857	10,807	10,474
Retained earnings	13,328	14,715	11,711
			*** *** *** *** *** *** *** *** ***
Total equity	64,017	65,354	62,017
Total liabilities and equity	109,404	118,079	114,871

The condensed interim financial information was approved and authorised for issue on April 30, 2017 and signed on behalf of the Directors by:

Al Shaikh Ahmed Bin Ali Al Khalifa Chairman Mr. Asaad Ahmed Al Banwan Vice Chairman

## INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2017

	<u>Notes</u>	Three month period ended March 31, 2017 BD '000	Three month period ended March 31, 2016 BD '000
Revenues	12	18,310	16,085
Cost of revenues		•	(2,329)
Gross profit		13,227	13,756
Operating and administrative expenses		(7,394)	(7,234)
Depreciation and amortisation		(5,027)	(5,170)
Provision for impairment of receivables and other assets		(153)	(287)
Provision for inventories		(77)	(77)
Operating profit		576	988
Interest income		11	28
Other income		39	64
Foreign exchange (loss) / gain		(19)	6
Finance costs		(104)	(169)
Profit for the period		503	917
Other comprehensive income for the period		-	<del></del>
Total comprehensive income for the period		503 =====	917 <del>====</del>
Basic earnings per share	13	Fils 1	Fils 2

Al Shaikh Ahmed Bin Ali Al Khalifa Chairman

Mr. Asaad Ahmed Al Banwan Vice Chairman

## INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2017

	Share Capital BD '000	Share Premium BD '000	Statutory Reserve BD '000	Retained Earnings BD '000	<u>Total</u> <u>BD '000</u>
Balance at December 31, 2015	36,800	3,032	10,382	12,726	62,940
Dividends	•		<del></del>	(1,840)	(1,840)
Total comprehensive income for the period	-	<del>.</del>	-	917	917
Transfer to statutory reserve	-		92	(92)	•
Balance at March 31, 2016	36,800	3,032	10,474	11,711	62,017
Balance at December 31, 2016	36,800	3,032	10,807	14,715	65,354
Dividends	-	<u></u>	-	(1,840)	(1,840)
Total comprehensive income for the period	-	-	-	503	503
Transfer to statutory reserve	-	•	50	(50)	-
Balance at March 31, 2017	36,800	3,032	10,857	13,328	64,017

The annual general assembly held on March 22, 2017 approved cash dividends equivalent to 5% of the issued share capital amounting to BD 1,840,000.

## INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2017

	Three-month	Three-month
	period ended	period ended
	<u>March 31,</u>	March 31,
	<u>2017</u>	<u>2016</u>
	BD '000	BD '000
Cash flows from operating activities:		
Profit for the period	503	917
Adjustments for:		
Depreciation and amortization	5,027	5,170
Provision for impairment of receivables and inventories	230	364
Interest accrued	104	169
Interest income	(11)	(28)
Provision for employees' end of service benefits	19	74
Operating profit before working capital changes	5,872	6,666
Increase in inventories	(1,070)	•
Increase in accounts receivable and other assets		(948)
Decrease in accounts payable and other liabilities		(2,566)
(Decrease) / increase in deferred revenue	(223)	8
Cash (used in) / generated from operating activities	(1.276)	2,400
Payment of employees' end of service benefits	(7)	(23)
Net (used in) / generated from operating activities	(1,283)	2,377
Cash flows from investing activities:	***************************************	
Purchase of property and equipment	(680)	-
Increase in intangible assets	(199)	(1,675)
Interest received	11	28
Net cash used in investing activities	(868)	(1,647)
Cash flows from financing activities:	वर्ष भार कर प्रकार का सार का सार का प्रकार का प्रकार का	40 ml 40 me ve
Payment of term loans	(938)	(938)
Dividends paid	(7)	-
Interest paid	(133)	(216)
Net cash used in financing activities	(1,078)	(1,154)

## INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE PERIOD ENDED MARCH 31, 2017 (CONTINUED)

	Three-month period ended March 31, 2017 BD '000	Three-month period ended March 31, 2016 BD '000
Net decrease in cash and cash equivalents	(3,229)	(424)
Cash and cash equivalents beginning of period	5,364	7,822
Cash and cash equivalents end of period (Note 5)	2,135	7,398
Non-cash transactions:		
Dividends declared not yet settled at the reporting date	1,840	1,840
Disposal and adjustment of property and equipment		**************************************
against settlement of payables	5,885	-
	=====	_====

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED MARCH 31, 2017

## 1. INCORPORATION AND ACTIVITIES:

Zain Bahrain B.S.C. (the "Company") is a Bahraini Shareholding Company (Public) incorporated in the Kingdom of Bahrain on April 19, 2003 and registered with the Ministry of Industry and Commerce under Commercial Registration (CR) number 50603. The Company is a subsidiary of Mobile Telecommunications Company K.S.C. (the "Parent Company"), a Kuwaiti shareholding company listed on the Kuwait Stock Exchange. The Company's registered office is P.O. Box 266, Manama, Kingdom of Bahrain.

The Company is mainly engaged in the provision of public telecommunications and related products and services. Effective December 4, 2014, the Company became a Bahraini Shareholding Company (Public).

## 2. BASIS OF PREPARATION:

The condensed interim financial information has been prepared in accordance with International Accounting Standard (IAS) 34 "Interim Financial Reporting".

The condensed interim financial information does not contain all information and disclosures required for full financial statements prepared in accordance with the International Financial Reporting Standards. For more details, please refer to the audited financial statements for the year ended December 31, 2016.

In the opinion of management, all adjustments consisting of normal recurring accruals considered necessary for a fair presentation have been included. Operating results for the period are not necessarily indicative of the results that may be expected for the financial year ending December 31, 2017.

## 3. SIGNIFICANT ACCOUNTING POLICIES:

The condensed interim financial information has been prepared under the historical cost convention.

The same accounting policies, presentation and methods of computation are followed in this condensed interim financial information as were applied in the preparation of the Company's financial statements for the year ended December 31, 2016.

## Standards affecting the disclosures and presentation in the current period

None of the revised Standards that have been adopted in the current period which are effective for annual periods beginning on or after January 1, 2017 have affected the disclosures and presentation in the financial information.

## NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED MARCH 31, 2017

## 4. **JUDGEMENTS AND ESTIMATES:**

The preparation of the condensed interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this condensed interim financial information, the significant judgements made by management in applying the Company accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the financial statements as at and for the year ended December 31, 2016.

## 5. CASH AND BANK BALANCES:

	(Unaudited)	(Audited)	(Unaudited)
	March 31,	December 31,	March 31,
	<u>2017</u>	<u>2016</u>	<u>2016</u>
	BD '000	BD '000	BD '000
Cash and current accounts with banks	1,697	4,983	7,015
Items under collection	438	381	383
		44-40-40-ar-ar-ar-ar-ar-ar-ar-	
Cash and cash equivalents	2,135	5,364	7,398

## 6. ACCOUNTS RECEIVABLE AND OTHER ASSETS (NET):

	(Unaudited)	(Audited)	(Unaudited)
	March 31,	December 31,	March 31,
	<u>2017</u>	<u>2016</u>	<u> 2016</u>
	BD '000	BD '000	<u>BD '000</u>
Accounts receivable:			
Due from post paid subscribers	21,586	21,319	19,751
Due from roaming partners (Note 6.1)	2,371	2,353	3,767
Allowance for impairment	(9,621)	(9,468)	(8,759)
			~~~~~~~~~~~~
	14,336	14,204	14,759
Instalment sales receivable	2,951	677	605
Due from distributors	424	397	599
Interconnect receivable from other operators	2,348	2,441	2,133
Accrued income	180	178	315
	20,239	17,897	18,411

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED MARCH 31, 2017

6. ACCOUNTS RECEIVABLE AND OTHER ASSETS (NET): (CONTINUED)

	(Unaudited) March 31, 2017 BD '000	(Audited) December 31, 2016 BD '000	(Unaudited) March 31, 2016 BD '000
Other assets:	<u> </u>		
Prepaid expenses	2,024	806	2,203
Due from related parties (Note 15)	15	15	2,203 15
Sundry receivables and other assets	= =	· -	
•	1,681	1,631	739
Staff receivables	63	7 9	67
Portfolio under management	912	912	912
Allowance for impairment	(122)	(122)	(122)
	with driver abstract them from some street	** ** ** ** ** **	*** *** *** *** *** *** ***
	4,573	3,321	3,814
		on the sec we are set and	*** *** *** *** *** *** ***
	24,812	21,218	22,225
			

6.1 Balances due from roaming partners are concentrated within a limited number of counterparties. An allowance for impairment in the amount of BD 239,000 (December 31, 2016: BD 239,000) has been provided for in previous year.

7. **INVENTORIES:**

This caption comprises mobile telephone handsets and accessories, laptops, subscribers' identification module ("SIM") cards, recharge vouchers and calling cards.

	(Unaudited)	(Audited)	(Unaudited)
	March 31,	December 31,	March 31,
	<u>2017</u>	<u>2016</u>	<u>2016</u>
	BD ,000	BD '000	BD '000
Handsets, accessories and others	5,642	4,572	4,217
Allowance for slow moving and obsolete items	(1,259)	(1,182)	(1,029)
	distribution and the state and white state state state.	**************************************	
	4,383	3,390	3,188
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NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED MARCH 31, 2017

8. PROPERTY, PLANT AND EQUIPMENT:

Total BD '000	142,212 680 - (14,684) (695)	127,513	67,556 2,413 (9,494) 60,475	67,038
Capital Work-in Progress BD '000	13,115 680 (8,546) -	4,554	1 1 1	4,554
Vehicles BD '000	17	17	17	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Furniture and Fixtures BD '000	4,013 9	4,022	3,695	295
Office Equipment BD '000	39,074 - 659 (4,877)	34,856	29,830 655 (3,864) 26,621	8,235
Network Equipment BD '000	82,979 - 7,866 (9,806)	81,039	33,249 1,715 (5,630) 29,334	51,705
Freehold Land and Building BD '000	3,014 - 12 (1)	3,025	765 111 776	2,249
Cost	Balance at December 31, 2016 Additions Transfer Disposal Adjustment	Balance at March 31, 2017	Accumulated depreciation: Balance at December 31, 2016 Depreciation expense Relating to disposal Balance at March 31, 2017	Carrying values: Balance at March 31, 2017 Balance at December 31, 2016

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED MARCH 31, 2017

9. <u>INTANGIBLE ASSETS:</u>

	(Unaudited) March 31, 2017 BD '000	(Audited) December 31, 2016 BD '000	(Unaudited) March 31, 2016 BD '000
National Fixed Wireless Services license (Note 9.1) 4G Long Term Evolution license (Note 9.2) Other intangible assets (Note 9.3)	1,803 733 1,209	1,895 749 1,230	2,174 797
Subscribers acquisition cost (Note 9.4)	3,745 7,291	3,874 9,577	2,971 8,752
	11,036	13,451	11,723

The movement of intangible assets is as follows:

	(Unaudited)	(Audited)	(Unaudited)
	March 31,	December 31,	March 31,
	<u>2017</u>	<u>2016</u>	<u>2016</u>
	BD,000	BD '000	BD,000
Balance beginning of year	13,451	12,835	12,835
Addition - Subscribers acquisition cost	199	10,009	1,675
- Other intangible asset	-	1,258	-
Amortisation charge	(2,614)	(10,651)	(2,787)
	40 10 10 10 10 10 10 10 10 10 10 10 10 10		
Balance end of year	11,036	13,451	11,723
			

- 9.1 The National Fixed Wireless Services ("NFWS") license was obtained on January 8, 2007. Initial cost of BD 5,576,211 is amortised over the license period of 15 years.
- 9.2 The 4G Long Term Evolution ("4G LTE") license was obtained on September 19, 2013. The initial cost of BD 956,700 is amortised over the license period of 15 years.
- 9.3 Other intangible assets are amortised over the contracted period.
- 9.4 Subscribers acquisition cost consists of the subsidised cost of inventory items sold by the Company to its customers. These items are amortised over the contracted subsidy period which ranges from 1 to 4 years.

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED MARCH 31, 2017

10. ACCOUNTS PAYABLE AND OTHER LIABILITIES:

	(<u>Unaudited)</u> <u>March 31,</u> 2017 <u>BD '000</u>	(Audited) December 31, 2016 BD '000	(Unaudited) March 31, 2016 BD '000
Due to suppliers	5,031	11,339	3,221
Accrued expenses	13,084	14,312	13,491
Interconnection payable	1,960	1,379	1,148
Due to roaming partners, net	1,795	2,237	2,346
Accrued employees' benefits	525	887	773
Subscriber deposits	37	40	37
Dividend payable	1,876	43	1,877
Due to related parties (Note 15)	8,450	8,682	8,507
Accrued Directors' remuneration	218	218	347
Accrued interest payable	56	85	86
		*** *** *** *** *** *** ***	
	33,032	39,222	31,833

11. TERM LOANS:

	(<u>Unaudited)</u> <u>March 31,</u> 2017 <u>BD '000</u>	(Audited) December 31, 2016 BD '000	(Unaudited) March 31, 2016 BD '000
Term loans from banks: Current portion Non-current portion	7,786	7,786	7,786
Non-current portion	938	1,875	8,723
	8,724 =====	9,661 =====	16,509 =====

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED MARCH 31, 2017

11. TERM LOANS: (CONTINUED)

In 2013, the Company obtained term loans from resident banks in the aggregate amount of BD 31 million for the purpose of financing the Company's capital expenditures, including network expansion, and its working capital requirements. Total utilised balance up to March 31, 2017 amounted to BD 29.5 million (December 31, 2016: BD 29.5 million). These loans are payable over 7 to 8 semi-annual installments starting after one year from loan agreements' dates and carry interest rate of three month BIBOR + 2.25%, payable quarterly.

Settlements made during the period amounted to BD 0.938 million (December 31, 2016: BD 7.786 million).

12. REVENUE:

This caption represents revenue from airtime, data, subscription, handsets, accessories and SIM card starter pack sales, net of roaming expense. Revenue from sale of handsets, accessories and other items amounts to BD 3.181 million (March 31, 2016: BD 0.421 million).

13. BASIC EARNINGS PER SHARE:

	Three month	Three month
	period ended	period ended
	March 31,	March 31,
	<u>2017</u>	<u>2016</u>
	BD '000	BD '000
Profit for the period	503	917
Number of shares	,000	'000
Weighted average number of		
shares in issue	368,000	368,000
	<u>Fils</u>	<u>Fils</u>
	per share	per share
Basic and diluted earnings per share	1	2
		=======

Basic and diluted earnings per share are same since the Company has not issued any instrument that would have a diluting effect.

14. <u>SEGMENT INFORMATION:</u>

The Company operates in telecommunication and related services business and its activities are organised into three main business segments; mobile operation, fixed broadband operation and trading of handsets and accessories. Management considers that these business activities are not separate operating units. The Company carries out its activities in the Kingdom of Bahrain.

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED MARCH 31, 2017

15. RELATED PARTIES:

Transactions with related parties mainly with Zain Group Holding S.P.C. included in the statement of profit or loss and other comprehensive income are as follows:

		Three month period ended March 31, 2017 BD '000	Three month period ended March 31, 2016 BD '000
Office rent and maintenance costs Site and outlet rent Management fee		245 12 561	245 12 488
Balances with related parties are as follows:			
Due from related parties balances (Note 6) Sudanese Mobile Telephone Company Ltd Zain – South Sudan Zain – Lebanon	(Unaudited) <u>March 31,</u> <u>2017</u> <u>BD '000</u>	(Audited) <u>December 31,</u> <u>2016</u> <u>BD '000</u> 13 1	(Unaudited) <u>March 31,</u> 2016 <u>BD '000</u> 13
Zain – Lebanon	15	15	15
<u>Due to related parties balances</u> (Note 10) Zain Group Holding-Bahrain S.P.C. Zain – Jordan	8,447 3	8,679 3	8,505 2
	8,450	8,682	8,507

Transactions and balances involving telecommunication services in the ordinary course of business are not reported above.

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED MARCH 31, 2017

15. RELATED PARTIES: (CONTINUED)

Compensation of key management personnel:

Remuneration of Directors and other members of key management during the period were as follows:

	Three month period ended March 31, 2017	Three month period ended March 31, 2016
	BD '000	BD '000
Short term benefits	260	273
Other long term benefits	22	25
		*** *** *** *** *** ***
	282	298

The above compensations were in the form of salaries, allowances and accrued bonus.

16. **CONTINGENT LIABILITIES AND COMMITMENTS:**

(i) Contingent liabilities:

	(Unaudited)	(Audited)	(Unaudited)
	March 31,	December 31,	March 31,
	<u>2017</u>	<u>2016</u>	<u> 2016</u>
	BD '000	BD '000	BD '000
Letters of guarantee	718	716	712

(ii) Capital commitments:

Capital commitments outstanding at the reporting dates are as follows:

	(Unaudited) March 31,	(Audited) December 31,	(Unaudited) March 31,
	2017 BD '000	2016 BD '000	2016 BD '000
Capital expenditures	8,096 	7,641	10,933

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED MARCH 31, 2017

16. CONTINGENT LIABILITIES AND COMMITMENTS: (CONTINUED)

(iii) Commitments under operating leases:

Commitments under operating leases, which substantially comprise properties on which telecommunication equipment have been installed, are presented as follows:

	(Unaudited)	(Audited)	(Unaudited)
	March 31,	December 31,	March 31,
	2017	<u>2016</u>	<u>2016</u>
	BD '000	BD '000	BD '000
Within one year	3,878	4,172	4,186
Later than one year, but not more than five years	7,915	7,784	7,384
Later than five years	3,162	2,935	-
	14,955	14,891	11,570
	======		

(iv) Other contingent financial commitments outstanding at the reporting date are BD 741,000 (December 31, 2016: BD 728,000).