CONDENSED INTERIM FINANCIAL INFORMATION JUNE 30, 2017

Commercial Registration No. 50603

Chairman Al Shaikh Ahmed Bin Ali Al Khalifa

Directors Mr. Asaad Ahmed Al Banwan - Vice Chairman (Up to June 8, 2017)

> Mr. Jamal Shaker Al Alkazemi (Up to June 8, 2017) Mr. Waleed A M A Alroudan (Up to June 8, 2017) Mrs. Shaikha Khalid A A Albahar (Up to June 8, 2017) Al Shaikh Rashed Abdulrahman Mohamed Al Khalifa -

Independent Director

Mr. Ali Al Khaja - Independent Director

Mr. Mohannad Al-Kharafi (Appointed effective from June 8, 2017) Mr. Bader Nasser Al-Kharafi (Appointed effective from June 8, 2017) Mr. Ahmed Tahous Al-Tahous (Appointed effective from June 8, 2017) Mr. Talal Jassem Al-Kharafi (Appointed effective from June 8, 2017)

Ms. Latifah Salahuddin Corporate Secretary

Chief Executive Officer Mr. Scott Gegnheimer

General Manager Mr. Mohammed Zainalabedin

Finance Director Mr. Mudasser Muhammad Ali

Registered Office P.O. Box 266 Manama

Kingdom of Bahrain

Principal Bankers National Bank of Kuwait

> Bank of Bahrain and Kuwait National Bank of Bahrain National Bank of Abu Dhabi

Ahli United Bank Ithmar Bank Arab Bank

Khaleeji Commercial Bank Bank Muscat International Kuwait Finance House Bahrain Islamic Bank Al Baraka Islamic Bank Standard Chartered Bank

United Bank Ltd.

Auditors Deloitte & Touche - Middle East

> P.O. Box 421 Manama

Kingdom of Bahrain

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REVIEW REPORT

To the Directors
Zain Bahrain B.S.C.
Kingdom of Bahrain

Introduction

We have reviewed the accompanying interim statement of financial position of Zain Bahrain B.S.C. (the "Company") as at June 30, 2017 and the related interim statements of profit or loss and other comprehensive income, changes in equity and cash flows for the six-month period then ended. Management is responsible for the preparation and fair presentation of this condensed interim financial information in accordance with International Accounting Standard 34 "Interim Financial Reporting" ("IAS 34"). Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information is not prepared, in all material respect, in accordance with International Accounting Standard 34.

Deloitte o Touche

DELOITTE & TOUCHE – MIDDLE EAST Partner Registration No. 184

Manama, Kingdom of Bahrain July 26, 2017

INTERIM STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2017

ASSETS Current assets Cash and bank balances Accounts receivable and other assets Inventories Total current assets	<u>Notes</u> 5 6	(Unaudited) June 30, 2017 BD '000 1,609 26,017 4,744 32,370	(Audited) December 31, 2016 BD '000 5,364 21,218 3,390	(Unaudited) June 30, 2016 BD '000 6,278 22,543 3,420 32,241
Non-current assets				
Property and equipment	7	65,087	74,656	72,512
Intangible assets	8	9,024	13,451	11,060
Total non-current assets		74,111	88,107	83,572
Total assets		106,481	118,079	115,813
LIABILITIES AND EQUITY Liabilities Current liabilities				
Accounts payable and other liabilities	9	33,455	39,222	34,928
Current portion of term loans	10	4,830	7,786	7,786
Deferred revenue		1,983	3,542	4,064
Total current liabilities		40,268	50,550	46,778
Non-current liabilities			and and and the time for one any one	
Non-current portion of term loans	10	938	1,875	5,768
Provision for employees' end-of-service b	enefits	310	300	324
Total non-current liabilities		1,248	2,175	6,092
Total liabilities		41,516	52,725	52,870

INTERIM STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2017 (CONTINUED)

	(<u>Unaudited)</u> <u>June 30,</u> 2017	(Audited) December 31, 2016	(Unaudited) June 30, 2016
	BD '000	BD '000	BD '000
Equity			
Share capital	36,800	36,800	36,800
Share premium	3,032	3,032	3,032
Statutory reserve	10,952	10,807	10,566
Retained earnings	14,181	14,715	12,545
	******		~~~~~~~
Total equity	64,965	65,354	62,943

Total liabilities and equity	106,481	118,079	115,813

The condensed interim financial information was approved and authorised for issue on July 26, 2017 and signed on behalf of the Directors by:

Al Shaikh Ahmed Bin Ali Al Khalifa Chairman Mr. Bader Nasser Al-Kharafi Director

INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED) FOR THE PERIOD ENDED JUNE 30, 2017

	<u>Notes</u>	Three month period ended June 30. 2017 BD '000	Three month period ended June 30, 2016 BD '000		Six month period ended June 30, 2016 BD '000
Revenues	11	18 721	15,785	37.031	31 870
Cost of revenues			(2,437)		
Gross profit		13,318	13,348		27,104
Operating and administrative expenses		(7,438)	(6,955)	(14,832)	(14,189)
Depreciation and amortisation			(5,063)		
Provision for impairment of receivables		,	, ,		` , ,
and other assets		(227)	(254)	(380)	(541)
Provision for inventories		(69)	(77)		(154)
Operating profit		1,007	999	1,583	1,987
Interest income		5	14	16	42
Other income		36	46	75	110
Foreign exchange (loss) / gain		(24)	11	(43)	
Finance costs		(76)	(144)	(180)	(313)
Profit for the period		948	926	1,451	1,843
Other comprehensive income for the per	riod	-	-		-
Total comprehensive income for the per	iod	948	926	1,451	1,843
Basic earnings per share	12	Fils 3	Fils 3	Fils 4	Fils 5

Al Shaild Ahmed Bin Ali Al Khalifa Chairman Mr. Bader Nasser Al-Kharafi

Director

The attached notes 1 to 15 form part of this condensed interim financial information

INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE PERIOD ENDED JUNE 30, 2017

	Share Capital BD '000	Share Premium BD '000	Statutory Reserve BD '000	Retained Earnings BD '000	<u>Total</u> <u>BD '000</u>
Balance at December 31, 2015	36,800	3,032	10,382	12,726	62,940
Dividends	-	-	-	(1,840)	(1,840)
Total comprehensive income for the period	_	-	-	1,843	1,843
Transfer to statutory reserve	-	-	184	(184)	-
Balance at June 30, 2016	36,800	3,032	10,566	12,545	62,943
Balance at December 31, 2016	36,800	3,032	10,807	14,715	65,354
Dividends	-	-	-	(1,840)	(1,840)
Total comprehensive income for the period	_	-	-	1,451	1,451
Transfer to statutory reserve	-	-	145	(145)	_
Balance at June 30, 2017	36,800	3,032	10,952	14,181	64,965

The annual general assembly held on March 22, 2017 approved cash dividends equivalent to 5% of the issued share capital amounting to BD 1,840,000.

INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE PERIOD ENDED JUNE 30, 2017

	Six-month	Six-month
	period ended	
	June 30,	June 30,
	2017	2016
	BD '000	BD '000
Cash flows from operating activities:		
Profit for the period	1,451	1,843
Adjustments for:	- ,	,
Depreciation and amortization	9,604	10,233
Provision for impairment of receivables and inventories	526	695
Interest expense	180	313
Interest income	(16)	(42)
Provision for employees' end of service benefits	28	65
1 3		
Operating profit before working capital changes	11,773	13,107
Increase in inventories		(1,069)
Increase in accounts receivable and other assets		(1,520)
Increase in accounts payable and other liabilities	99	2,310
Decrease in deferred revenue		(104)
Cash generated from operating activities	3,634	12,724
Payment of employees' end of service benefits	(18)	(26)
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Net generated from operating activities	3,616	12,698
Cash flows from investing activities:		
Purchase of property and equipment	(1.100)	(4,590)
Increase in intangible assets	(393)	(3,660)
Interest received	16	42
Net cash used in investing activities	(1,477)	(8,208)
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Cash flows from financing activities:		
Payment of term loans	(3,893)	(3,893)
Dividends paid	(1,763)	
Interest paid	(238)	(331)
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Net cash used in financing activities	(5,894)	(6,034)

INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE PERIOD ENDED JUNE 30, 2017 (CONTINUED)

	Six-month period ended June 30, 2017 BD '000	Six-month period ended June 30, 2016 BD '000
Net decrease in cash and cash equivalents Cash and cash equivalents beginning of period	(3,755) 5,364	(1,544) 7,822
Cash and cash equivalents end of period	1,609	6,278
Non-cash transactions: Dividends declared not yet settled at the reporting date	120	-
Disposal and adjustment of property and equipment against settlement of payables	5,885	

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED JUNE 30, 2017

1. INCORPORATION AND ACTIVITIES:

Zain Bahrain B.S.C. (the "Company") is a Bahraini Shareholding Company (Public) incorporated in the Kingdom of Bahrain on April 19, 2003 and registered with the Ministry of Industry and Commerce under Commercial Registration (CR) number 50603. The Company is a subsidiary of Mobile Telecommunications Company K.S.C. (the "Parent Company"), a Kuwaiti shareholding company listed on the Kuwait Stock Exchange. The Company's registered office is P.O. Box 266, Manama, Kingdom of Bahrain.

The Company is mainly engaged in the provision of public telecommunications and related products and services. Effective December 4, 2014, the Company became a Bahraini Shareholding Company (Public).

2. BASIS OF PREPARATION:

The condensed interim financial information has been prepared in accordance with International Accounting Standard (IAS) 34 "Interim Financial Reporting".

The condensed interim financial information does not contain all information and disclosures required for full financial statements prepared in accordance with the International Financial Reporting Standards. For more details, please refer to the audited financial statements for the year ended December 31, 2016.

In the opinion of management, all adjustments consisting of normal recurring accruals considered necessary for a fair presentation have been included. Operating results for the period are not necessarily indicative of the results that may be expected for the financial year ending December 31, 2017.

3. **SIGNIFICANT ACCOUNTING POLICIES:**

The condensed interim financial information has been prepared under the historical cost convention.

The same accounting policies, presentation and methods of computation are followed in this condensed interim financial information as were applied in the preparation of the Company's financial statements for the year ended December 31, 2016.

Standards affecting the disclosures and presentation in the current period

None of the revised Standards that have been adopted in the current period which are effective for annual periods beginning on or after January 1, 2017 have affected the disclosures and presentation in the financial information.

9 <u>ZAIN BAHRAIN B.S.C.</u>

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED JUNE 30, 2017

4. <u>JUDGEMENTS AND ESTIMATES:</u>

The preparation of the condensed interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this condensed interim financial information, the significant judgements made by management in applying the Company accounting policies and the key sources of estimation uncertainty were the same as those that were applied to the financial statements as at and for the year ended December 31, 2016.

5. ACCOUNTS RECEIVABLE AND OTHER ASSETS (NET):

Accounts receivable:	(<u>Unaudited)</u> <u>June 30,</u> <u>2017</u> <u>BD '000</u>	(Audited) December 31, 2016 BD '000	(<u>Unaudited</u>) <u>June 30.</u> 2016 <u>BD '000</u>
Due from post paid subscribers Due from roaming partners Allowance for impairment	20,023 2,381 (9,848)	21,319 2,353 (9,468)	20,170 3,693 (9,013)
Instalment sales receivable Due from distributors Interconnect receivable from other operators Accrued income	12,556 5,111 536 2,941	14,204 677 397 2,441 178	14,850 717 486 2,263 248
	21,144	17,897	18,564

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED JUNE 30, 2017

5. ACCOUNTS RECEIVABLE AND OTHER ASSETS (NET): (CONTINUED)

	(Unaudited) June 30, 2017 BD '000	(Audited) December 31, 2016 BD '000	(<u>Unaudited</u>) <u>June 30,</u> <u>2016</u> <u>BD '000</u>
Other assets:			
Prepaid expenses	3,071	806	1,953
Due from related parties (Note 14)	15	15	15
Sundry receivables and other assets	918	1,631	1,148
Staff receivables	79	79	73
Portfolio under management	912	912	912
Allowance for impairment	(122)	(122)	(122)
	4,873	3,321	3,979
	26,017	21,218	22,543

6. **INVENTORIES:**

This caption comprises mobile telephone handsets and accessories, laptops, subscribers' identification module ("SIM") cards, recharge vouchers and calling cards.

	(Unaudited)	(Audited)	(Unaudited)
	<u>June 30.</u>	December 31,	<u>June 30.</u>
	<u>2017</u>	<u> 2016</u>	<u>2016</u>
	BD '000	BD '000	BD '000
Handsets, accessories and others	6,072	4,572	4,526
Allowance for slow moving and obsolete items	(1,328)	(1,182)	(1,106)
	4,744	3,390	3,420

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NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED JUNE 30, 2017

PROPERTY, PLANT AND EQUIPMENT:

<u>Total</u> <u>D '000</u>	142,212 1,100 - (14,684)	27,933	67,556	(9,494)	65,087	74,656
	13,115 1,100 (9,921) -	·		•	•	.,
Vehicles BD '000	71	17	17		; ; ; ;	# # # # # # # # # # # # # # # # # # #
Furniture and Fixtures BD '000	4,013	4,024	3,695	3,756	268	318
Office Equipment BD '000	39,074 - 967 (4,877)	35,164	29,830	(3,864)	7,931	9,244
Network Equipment BD '000	82,979 - 8,931 (9,806) -	82,104	33,249	(5,630)	51,050	49,730
Freehold Land and Building BD '000	3,014	3,025	765	786	2,239	2,249
Cost:	Balance at January 1, 2017 Additions Transfer Disposal Adjustment	Balance at June 30, 2017	Accumulated depreciation: Balance at January 1, 2017 Depreciation expense	Relating to disposal Balance at June 30, 2017	Carrying values: Baiance at June 30, 2017	Balance at December 31, 2016

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED JUNE 30, 2017

8. **INTANGIBLE ASSETS:**

	(Unaudited) <u>June 30,</u> <u>2017</u> <u>BD '000</u>	(Audited) December 31, 2016 BD '000	(<u>Unaudited</u>) <u>June 30,</u> 2016 <u>BD '000</u>
National Fixed Wireless Services license (Note 8.1) 4G Long Term Evolution license (Note 8.2) Other intangible assets (Note 8.3)	1,709 718 1,188	1,895 749 1,230	2,081 782 -
Subscribers acquisition cost (Note 8.4)	3,615 5,409	3,874 9,577	2,863 8,197
	9,024	13,451	11,060
The movement of intangible assets is as follows:			

	(Unaudited) June 30, 2017 BD '000	(Audited) December 31, 2016 BD '000	(Unaudited) June 30, 2016 BD '000
Balance beginning of year Addition - Subscribers acquisition cost - Other intangible asset Amortisation charge	13,451 393 - (4,820)	12,835 10,009 1,258 (10,651)	12,835 3,660 - (5,435)
Balance end of year	9,024	13,451	11,060

- 8.1 The National Fixed Wireless Services ("NFWS") license was obtained on January 8, 2007. Initial cost of BD 5,576,211 is amortised over the license period of 15 years.
- 8.2 The 4G Long Term Evolution ("4G LTE") license was obtained on September 19, 2013. The initial cost of BD 956,700 is amortised over the license period of 15 years.
- 8.3 Other intangible assets are amortised over the contracted period.
- 8.4 Subscribers acquisition cost consists of the subsidised cost of inventory items sold by the Company to its customers. These items are amortised over the contracted subsidy period which ranges from 1 to 4 years.

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED JUNE 30, 2017

ACCOUNTS PAYABLE AND OTHER LIABILITIES: 9.

·	(Unaudited) June 30, 2017 BD '000	(Audited) December 31. 2016 BD '000	(<u>Unaudited)</u> <u>June 30,</u> 2016 <u>BD '000</u>
Due to suppliers Accrued expenses Interconnection payable Due to roaming partners, net Accrued employees' benefits Subscriber deposits Dividend payable	4,305 14,462 2,359 1,837 634 34	11,339 14,312 1,379 2,237 887 40 43	4,579 15,982 1,409 2,397 1,016 45 67
Due to related parties (Note 14) Accrued Directors' remuneration Accrued interest payable	9,515 162 27 33,455 ———	8,682 218 85 39,222	9,237 81 115 34,928
10. TERM LOANS:	(<u>Unaudited)</u> <u>June 30.</u> 2017 BD '000	(Audited) December 31, 2016 BD '000	(Unaudited) June 30, 2016 BD '000

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	- A		
	<u>June 30, </u>	December 31,	<u>June 30.</u>
	<u>2017</u>	<u>2016</u>	<u> 2016</u>
	BD '000	BD '000	BD '000
Term loans from banks:			
Current portion	4,830	7,786	7,786
Non-current portion	938	1,875	5,768
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	5,768	9,661	13,554
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NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED JUNE 30, 2017

10. TERM LOANS: (CONTINUED)

In 2013, the Company obtained term loans from resident banks in the aggregate amount of BD 31 million for the purpose of financing the Company's capital expenditures, including network expansion, and its working capital requirements. Total utilised balance up to June 30, 2017 amounted to BD 29.5 million (December 31, 2016: BD 29.5 million). These loans are payable over 7 to 8 semi-annual installments starting after one year from loan agreements' dates and carry interest rate of three month BIBOR + 2.25%, payable quarterly.

Settlements made during the period amounted to BD 3.9 million (December 31, 2016: BD 7.786 million).

11. REVENUE:

This caption represents revenue from airtime, data, subscription, handsets, accessories and SIM card starter pack sales, net of roaming expense. Revenue recognised from sale of handsets, accessories and other items amounted to BD 6.606 million (June 30, 2016: BD 0.894 million).

12. BASIC EARNINGS PER SHARE:

	Three month period ended June 30, 2017 BD '000	Three month period ended June 30, 2016 BD '000	Six month period ended June 30, 2017 BD '000	Six month period ended June 30, 2016 BD '000
Profit for the period	948	926	1,451	1,843
Number of shares	,000	'000	,000	'000
Weighted average number of shares in issue	368,000	368,000	368,000	368,000
	<u>Fils</u> per share	<u>Fils</u> per share	<u>Fils</u> per share	<u>Fils</u> per share
Basic and diluted earnings per share	3	3	4	5

Basic and diluted earnings per share are same since the Company has not issued any instrument that would have a diluting effect.

13. **SEGMENT INFORMATION:**

The Company operates in telecommunication and related services business and its activities are organised into three main business segments; mobile operation, fixed broadband operation and trading of handsets and accessories. Management considers that these business activities are not separate operating units. The Company carries out its activities in the Kingdom of Bahrain.

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED JUNE 30, 2017

RELATED PARTIES:

Transactions with related parties mainly with Zain Group Holding S.P.C. included in the statement of profit or loss and other comprehensive income are as follows:

	Three month period ended June 30, 2017 BD '000	Three month period ended June 30, 2016 BD '000	Six month period ended June 30, 2017 BD '000	Six month period ended June 30, 2016 BD '000
Office rent and maintenance costs	245	245	490	490
Site and outlet rent	12	13	25	25
Management fee	572	481	1,133	969
Balances with related parties are a	ıs follows:			

	(Unaudited)	(Audited)	(Unaudited)
	<u>June 30.</u>	December 31,	June 30.
	<u>2017</u>	<u>2016</u>	2016
	BD '000	<u>BD '000</u>	BD '000
<u>Due from related parties balances</u> (Note 5)			
Sudanese Mobile Telephone Company Ltd	13	13	13
Zain – South Sudan	1	1	1
Zain – Lebanon	1	1	1
	15	15	15
	Marie Provi State Income of the state of the		
Due to related parties balances (Note 11)			
Zain Group Holding-Bahrain S.P.C.	9,498	8,679	9,235
Zain – Jordan	17	3	2
	9,515	8,682	9,237

Transactions and balances involving telecommunication services in the ordinary course of business are not reported above.

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED JUNE 30, 2017

14. RELATED PARTIES: (CONTINUED)

Compensation of key management personnel:

Remuneration of Directors and other members of key management during the period were as follows:

	Three month period ended June 30. 2017	Three month period ended June 30. 2016	Six month period ended June 30. 2017	Six month period ended June 30, 2016
	BD '000	BD '000	BD '000	BD '000
Short term benefits	302	275	562	548
Other long term benefits	27	25	49	50
				Tr 12 111 110 111 112 112
	329	300	611	598
				

The above compensations were in the form of salaries, allowances and accrued bonus.

15. CONTINGENT LIABILITIES AND COMMITMENTS:

(i) Contingent liabilities:

	(Unaudited)	(Audited)	(Unaudited)
	<u>June 30,</u>	December 31,	<u>June 30.</u>
	<u>2017</u>	<u>2016</u>	<u> 2016</u>
	BD '000	BD '000	BD '000
*	5.10	71.6	71.4
Letters of guarantee	540	716	714
			
Letters of credit	1,132	~	-
	=====		

(ii) Capital commitments:

Capital commitments outstanding at the reporting dates are as follows:

	(Unaudited)	(Audited)	(Unaudited)
	<u>June 30,</u>	December 31,	<u>June 30,</u>
	<u> 2017</u>	<u>2016</u>	<u>2016</u>
	BD,000	BD '000	BD '000
Capital expenditures	4,532	7,641	9,234
			

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION FOR THE PERIOD ENDED JUNE 30, 2017

15. CONTINGENT LIABILITIES AND COMMITMENTS: (CONTINUED)

(iii) Commitments under operating leases:

Commitments under operating leases, which substantially comprise properties on which telecommunication equipment have been installed, are presented as follows:

	(Unaudited)	(Audited)	(Unaudited)
	<u>June 30.</u>	December 31.	<u>June 30.</u>
	<u>2017</u>	<u>2016</u>	<u>2016</u>
	BD '000	BD ,000	BD '000
Within one year	3,609	4,172	4,344
Later than one year, but not more than five years	9,169	7,784	8,946
Later than five years	2,500	2,935	1,713
	15,278	14,891	15,003
			

(iv) Other commitments outstanding at the reporting date amounted to BD 722,000 and BD 646,000 (December 31, 2016: BD 728,000).